

## 2023 Construction Outlook Midwest Survey Results

Total Responses: 178 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

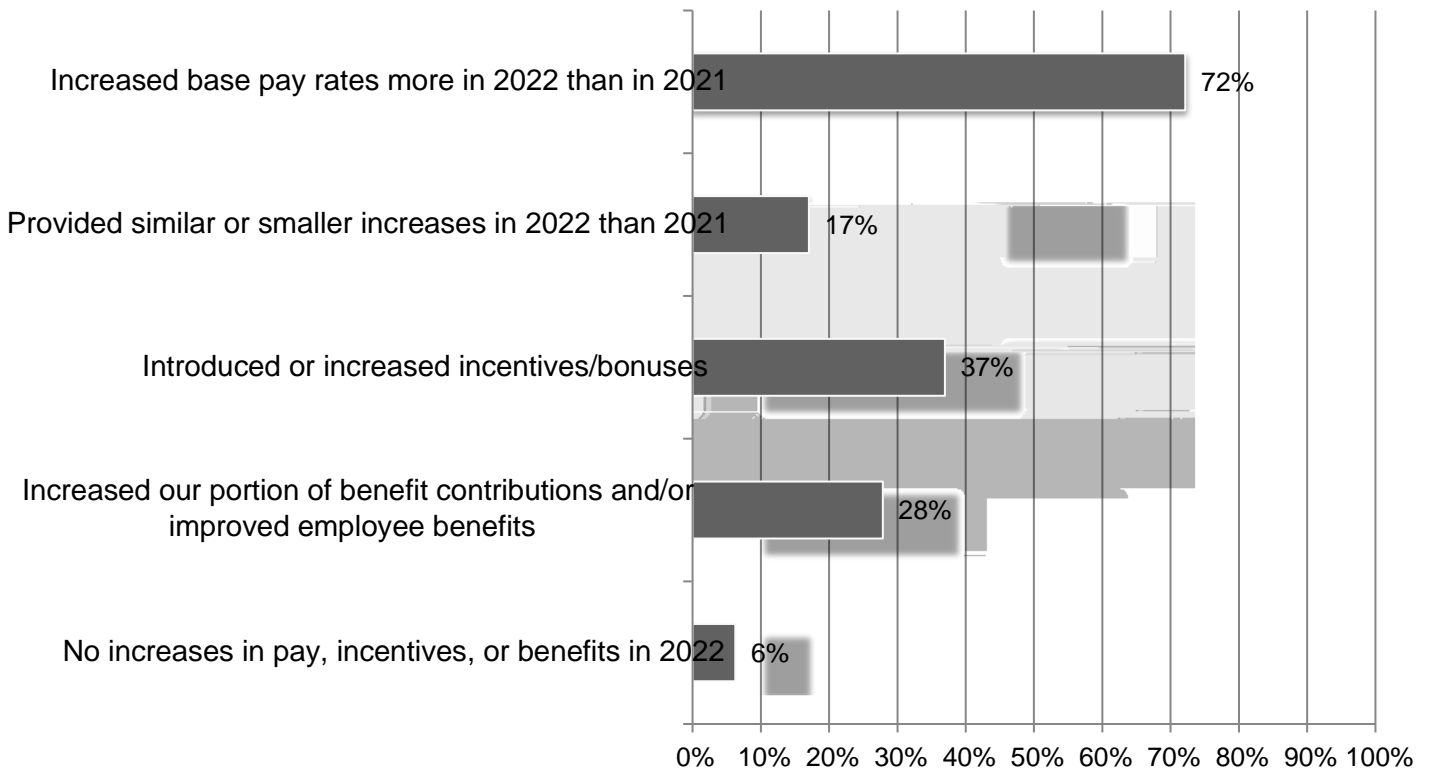
1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates):  
Responses 177

Market	Higher	Lower	Same	Net*	US Net
Bridge/Highway	64%	6%	31%	58%	42%
Water/Sewer	51%	12%	37%	39%	38%
Transportation (e.g., transit, rail, airport)	54%	14%	32%	39%	42%
Federal (e.g., VA, GSA, USACE, NAVFAC)	50%	11%	40%	39%	37%
Power	42%	15%	43%	27%	28%
Public Building	41%	16%	44%	25%	23%
Other Healthcare	35%	17%	48%	18%	28%
Hospital	38%	20%	42%	18%	23%
Higher Education	34%	20%	46%	14%	16%
K-12 School	35%	21%	44%	14%	16%
Manufacturing	39%	26%	35%	14%	14%
Warehouse	36%	28%	36%	8%	10%
Data Center	31%	25%	44%	6%	12%
Other	23%	17%	60%	6%	10%
Multifamily Residential	28%	38%	34%	-11%	1%
Lodging	23%	37%	41%	-14%	-4%
Retail	21%	45%	33%	-24%	-22%
Private Office	20%	47%	33%	-28%	-21%

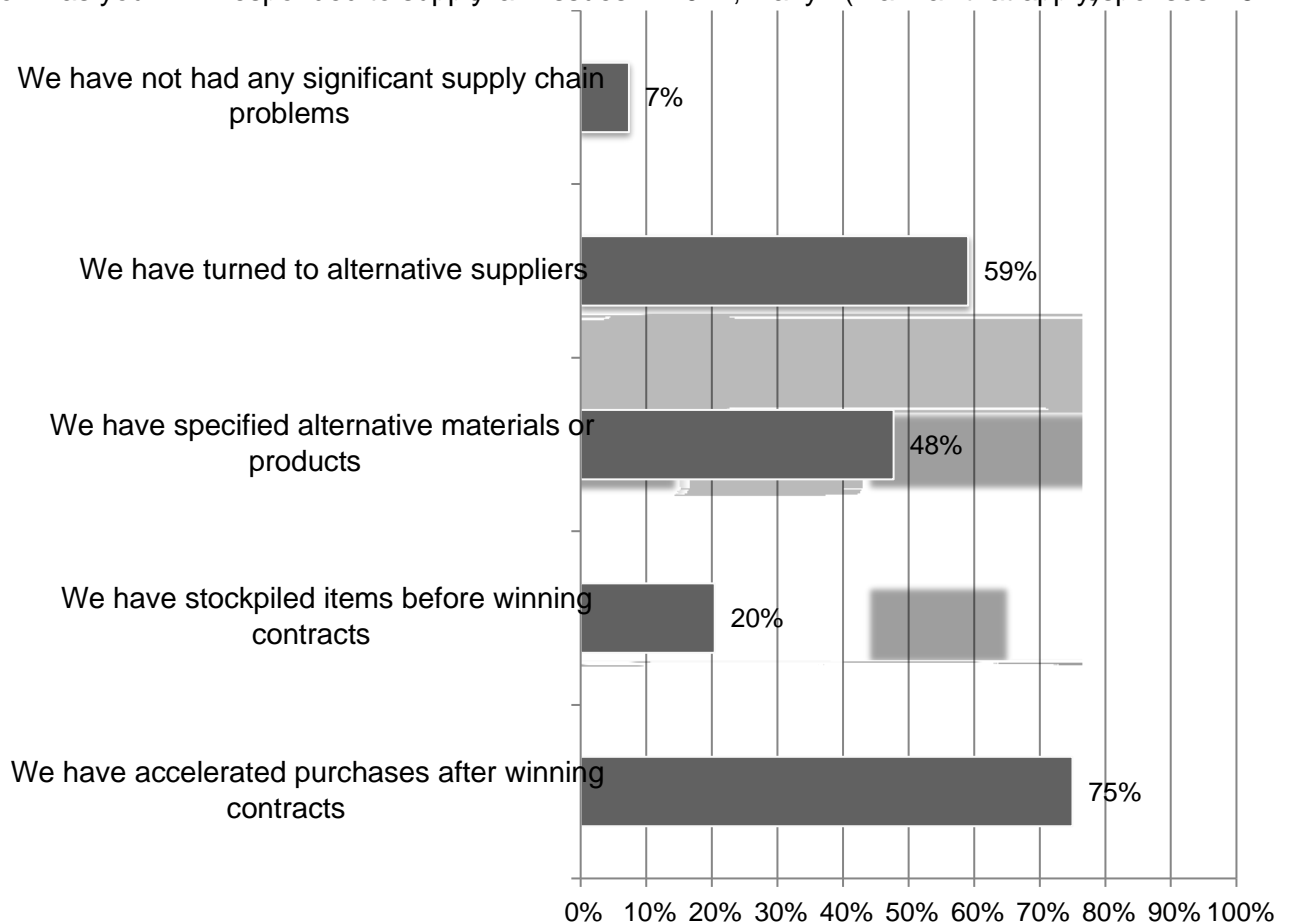
\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

2. What percent change

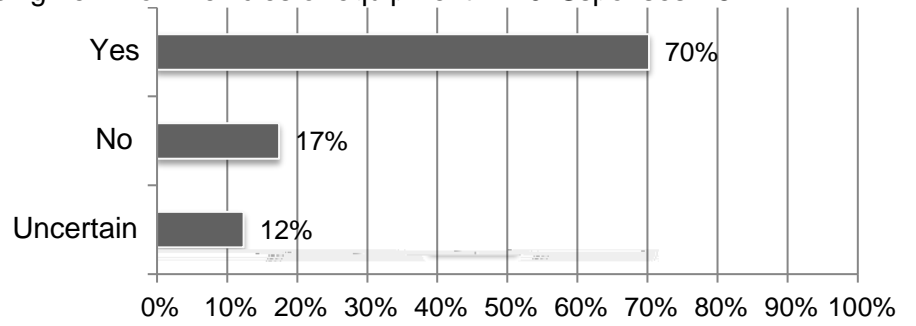
5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses 176



6. How has your firm responded to supply chain issues in 2022, if any? (mark all that apply) Responses 176



7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses 178



8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses 178

A series of 10 vertical lines, likely representing a scale or a list of options for the response to question 8.

9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses 177

10. If projects were postponed or canceled, what was the main reason? Responses 147

11. What are your biggest concerns for 2023? (mark all that apply) Responses 178

12.



15. Does your firm currently have a formal plan to support your business objectives? Responses 178

16.



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses:170

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18. What best describes your firm?

Responses:78

19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses:177

20. Estimate the total dollar amount of work your firm performed in 2022 Responses 176

21. How many total employees does your firm employ at all of its locations? Responses 176